If you are required to give feedback about your classmates/colleagues (work or performance), would you like to give positive comments or negative comments first?

It is clear that nowadays, people have simultaneously different roles and responsibilities in diverse situations and this is inevitable that an individual has always the best performance. On the other hand, one of the key points which can lead to better achievement, is to give comments to people we are working with and also being receptive to others' criticism. One of the questions that arises here is whether it is better people give positive feedback first or negative ones. I myself agree with the former and in the following paragraphs, I will describe my reasons.

First and foremost, people are a mixture of strengths and weaknesses. If we want to see and evaluate a person, we should be able to see her as a whole. It is a proven fact/a given that when we start to give positive feedbacks first, people keep on listening to us and they are more likely to accept negative comments because they evaluate our feedbacks more as an offer and suggestion rather reproach. Statistics show that when we give negative points at first, individuals do not follow what you are talking about and instead they try to defence defend themselves.

The second reason that we should notice on is the goal of criticism. When your aim is to solve a problem and boost the advantages of that person- that which indirectly causes in improvement of the company- it is better to show that you also pay attention to her strengths. Pointing out just the negative aspects can decrease harm/weaken/dent the self-esteem and self-efficacy. Moreover, it can make the person angry and if she does not express her rage and talk about that, she will behave as a passive-aggressive person that which not only does it not improve the efficiency, but rather can hurt the relationships.

As a result, criticism can have positive effect for people to know their weaknesses and overcome them, if <u>it is have been</u> used correctly. So it is suggested that if a person wants to <u>make exert</u> positive effects, it is better at first to talktalking about positive aspects.

Used sparingly and judiciously, blame can prod people to work harder.